



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

April 17, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$102,726	33
Platinum Producers (\$30,000 - \$50,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$44,437	14
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$40,720	8
Shackelford, Edward L.	The Assurance Group, Inc.	\$39,731	10
Lemar, Mike	Sunshine State Agency	\$39,227	20
Hatton, Catherine E.	Long Island Insurance Solutions	\$30,526	15
Gold Producers (\$10,000 - \$30,000)			
Ahlbum, Tim	Health Coverage Solutions	\$27,827	5
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$25,308	1
Rosati, Lisa	Rosati Insurance Agency	\$23,152	3
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$22,923	9
Mednick, Scott E.	Professional Insurance Systems of Florida	\$19,943	7
Wroblewski, Robert M.	SOS Insurance Group	\$19,337	8
AmeriLife		\$17,702	32
Chacon, Cesar	The Insurance Hub	\$15,229	3
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$13,976	2
American Eagle Consultants, Inc.		\$12,911	5
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$12,768	2
Clark, John W.	Senior Solutions Insurance Agency	\$12,333	9
Silver Producers (\$5,000 - \$10,000)			
Barta, Devin M.	Barta Insurance Agency	\$9,631	6
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$9,539	4
Schwartz, Scott J.	Insurance Protection Services	\$9,084	1
Heller, Mark	Heller Insurance Agency	\$9,022	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$8,878	5
Duryea, Don B.	Duryea Insurance Agency	\$8,712	2
Banville, Richard	Banville Insurance Agency	\$8,016	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$7,332	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$6,873	7
Haft, Gary S.	JMH Advisors, Inc.	\$6,672	2
Savage, Gina	Savage Insurance Agency	\$6,288	2
Abbatiello, Vincent	Mainstay Retirement Solutions	\$6,204	2
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$5,659	2
Olguin, Loren A.	Olguin Insurance Agency	\$5,467	2
Abadjian, Pierre	Abadjian Insurance Group	\$5,004	2



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Bronze Producers (\$2,500 - \$5,000)

Fekete, Eli	Fekete Insurance Agency	\$4,968	1
Maisonet, Joseph	Maisonet Insurance Agency	\$4,656	2
Alan, Stuart	Senior Care Insurance Center	\$4,176	1
Holmquist, James A.	Holmquist Insurance Agency	\$3,792	2
Patterson, Adam D.	Patterson Insurance Agency	\$3,648	2
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$3,587	2
Bowes, Richard	Bowes Insurance Agency	\$3,564	1
Landis, Mark S.	Metro Insurance & Financial Services	\$3,540	2
Senior Insurance Marketing, Inc.		\$3,420	1
Tubbs, Philip D.	Tubbs Insurance Agency	\$3,287	1
Crevello, Paul F.	Crevello Insurance Agency	\$3,275	1
Carpenter, Barry	Carpenter Insurance Agency	\$3,132	1
Adler, Risa B.	Adler Insurance Agency	\$3,108	1
Gomberg, Alan R.	Gomberg Insurance Agency	\$3,108	1
Jacobson, Sandy A.	Jacobson Insurance Agency	\$3,095	1
Maisto, Stephen	Senior Health Solutions	\$2,976	3
Titus & Assoc Ins & Financial		\$2,928	1
Futurity First Insurance Group, Inc.		\$2,892	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$2,844	1
Whitt, Troy C.	Whitt Insurance Agency	\$2,844	1
Wildgoose-Carroll, Jevanka J.		\$2,844	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$2,819	1
Catron, Edward A.	Catron Insurance Agency	\$2,796	2
Moraski, Matthew B.	Moraski Insurance Agency	\$2,784	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,784	1
Williams, Gilbert S.	Williams Insurance Agency	\$2,735	1
Hester, Goldie A.	Hester Insurance Agency	\$2,677	1
Wrage, Tyler	Wrage Insurance Agency	\$2,676	1
Norgard, Chad M.	Norgard Insurance Group	\$2,567	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

April 17, 2016

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC	\$25,308
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Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Ranney, Eugene	\$13,092	Sachs, Kerry	\$10,028
Saylor, Dexter R.	\$10,620		

Silver Producers (\$5,000 - \$10,000)

Laughlin, James A.	\$9,541	Bechtold, Edward H. III	\$6,924
Primack, Neil E.	\$9,228	Patterson, Adam D.	\$6,924
Rosati, Lisa	\$9,196	Aarons, Neill	\$6,672
Schwartz, Scott J.	\$9,084	Gilbert, Brian	\$6,407
Heller, Mark	\$9,022	Kingsley, Beverly J.	\$6,335
Caravousanos, George J. Jr.	\$9,000	Savage, Gina	\$6,144
Dega, Brigett L.	\$8,952	Ahlbum, Tim	\$6,120
Lembcke, Julia	\$8,952	Lucas, Richard	\$5,952
Stevens, Jason	\$8,074	Abbatiello, Vincent	\$5,520
Halperin, Murray A.	\$8,016	Bahlkow, Valerie J.	\$5,316
Jaffe, Joseph A.	\$7,728	Balogh, Christian J.	\$5,268
Mangini, Nicholas L.	\$7,451	Riegel, Ellen M.	\$5,171
Stevens, Ray	\$7,390	Wright, Keith A.	\$5,004

Bronze Producers (\$2,500 - \$5,000)

Fekete, Eli	\$4,968	Moore, Daniel	\$3,096
Ahlbum, Donna M.	\$4,896	Jacobson, Sandy A.	\$3,095
Graham, Christopher N., CLU	\$4,896	Lagamma, Vincent J.	\$3,084
Weiland, David	\$4,404	Terminiello, Christine	\$3,084
McClure, Michael L.	\$4,403	Bartley, David M.	\$3,047
Ahlbum, Jon	\$4,268	Hatton, Catherine E.	\$2,976
Minervini, Debra A.	\$4,176	Sweeney, Alexander	\$2,975
Buchman, Jeffrey	\$4,163	Hughes, Duane	\$2,928
Bono, Peter F.	\$4,041	Douglas, Bonnie R.	\$2,927
Macht, Richard	\$3,948	Evans, Dianne E.	\$2,927
Borjas, Israel	\$3,899	Major, Victoria A.	\$2,927
Charley, Dennis	\$3,828	Aboul-Hosn, Haitham M.	\$2,892
Dibisceglie, Darrin J.	\$3,804	Via, Joseph C.	\$2,880
Woodard, Michael A.	\$3,780	Barganier, Brian K.	\$2,844
Tretola, Alfred	\$3,768	Becker, Gary S.	\$2,844
Wagner, Eric D.	\$3,764	Bowling, Mindie N.	\$2,844
Palmer, Casey V.	\$3,671	Cooper, Bradley D.	\$2,844
Holmquist, James A.	\$3,612	Finkelstein, Sara	\$2,844
Bowes, Richard	\$3,564	Gordon, Aaron	\$2,844
Burke, April L.	\$3,564	Liedtke, Sabra K.	\$2,844
Watson, Danielle	\$3,564	Rosenkrantz, Howard	\$2,844
Lemar, Mike	\$3,563	Sierra, Dennis F.	\$2,844
Roth, Michael T.	\$3,420	Whitt, Troy C.	\$2,844
Aronowitz, Donald J.	\$3,371	Wildgoose-Carroll, Jevanka J.	\$2,844
McIlvain, Rose A.	\$3,359	Friedman, Michael D.	\$2,819
Ottovogio, Xiomara	\$3,300	Daenzer, Christopher	\$2,784
Tubbs, Philip D.	\$3,287	Heaslip, Christopher	\$2,759
Louissaint, Leslie A.	\$3,286	Hargis, Mark D.	\$2,736
Gumora, Helene	\$3,276	Williams, Gilbert S.	\$2,735
Crevello, Paul F.	\$3,275	Olguin, Loren A.	\$2,731
Carpenter, B B.	\$3,132	Tantillo, Robert V.	\$2,683
Gomberg, Alan R.	\$3,108	Hester, Goldie A.	\$2,677
Haft, Gary S.	\$3,108	Barta, Devin M.	\$2,676
Kahn, Peter S.	\$3,108	Muccioli, Carolyn	\$2,676
Sobel, Gary I.	\$3,108	Schultz, Kenneth H.	\$2,676
Mankamyer, Mary	\$3,107	Wrage, Tyler	\$2,676
Cornett, Joshua	\$3,096	Norgard, Chad M.	\$2,567